

Invitation for Expression of Interest (“EOI”)
for Operating the “Discovery Bay – Peng Chau / Trappist Monastery”
Licensed Ferry Service

Transport Department (“TD”) invites submissions from interested parties (“Proponent”) to indicate their interest in operating the “**Discovery Bay – Peng Chau / Trappist Monastery**” ferry service (“Ferry Service”) under a ferry service licence (“Licence”) to be issued by the Commissioner for Transport (“the Commissioner”) in accordance with the Ferry Services Ordinance, Cap.104 (“Ordinance”).

2. The Ferry Service is expected to commence from 7 July 2023 or where circumstances so require, such later date as may be determined by the Commissioner in consultation with the prospective operator of the Ferry Service.

Purpose of invitation for EOI

3. This EOI exercise is not an invitation for application of Licence or a tender exercise, nor part of any of them. Neither this EOI exercise nor any submission received by the Government in response to this EOI exercise shall constitute an offer or form the basis of any contract in respect of the Ferry Service. The Commissioner has, under the Ordinance, the unfettered discretion in granting of the Licence. Nothing herein shall prejudice, restrict or in any way affect any of the Commissioner’s power or discretion under the Ordinance.

Submission of proposals

4. Each Proponent should submit a proposal comprising of the following: -
- (a) The Proponent should indicate his interest in operating the Ferry Service, in the format as set out in Annex 1;
 - (b) The Proponent should provide his particulars, including experience and competence in ferry operations and management, etc., in the

format as set out in Annex 2;

- (c) The Proponent should propose fares against the basic ferry service plan with frequency, a fleet of vessels, a plan for open data and a customer service plan which satisfies the minimum requirement as specified in Annex 3, in the format as set out in Annex 4; and
- (d) The Proponent may provide any other relevant information and suggestions, as he deems appropriate or necessary.

5. The specified forms (Annexes 1, 2 and 4) and information on the minimum service requirements (Annex 3) and information on the operational arrangements of the Ferry Service (Annexes 5(i) and (ii)) and location plans of the pier/ landing point of the Ferry Service (Annex 6) are available for download at TD's website

(www.td.gov.hk/en/tender_notices/notices_of_inviting_expression_of_interest/index.html), or for collection **starting from 10.00 am on 12 May 2023** during office hours at the following address:

Transport Operations (New Territories) Division,
Transport Department,
7/F, Mong Kok Government Offices,
Luen Wan Street, Mong Kok,
Kowloon

6. All EOI submissions should be placed in a sealed envelope clearly marked with “EOI for Operating the “**Discovery Bay – Peng Chau / Trappist Monastery**” Licenced Ferry Service” and should reach TD at the aforesaid address on or before **12:00 noon, 25 May 2023**. In case a tropical cyclone warning signal No. 8 or above is hoisted, or a black rainstorm warning signal or ‘Extreme conditions after super typhoons’ is in force, for any duration between 9:00 a.m. (Hong Kong Time) and 12:00 noon (Hong Kong Time) on **25 May 2023**, the closing time for submission will be extended to 12:00 noon (Hong Kong Time) on the following working day. **Late submissions will NOT be considered.** For the purpose of this paragraph, “working day” means a day excluding any Saturdays, general holidays within the meaning of the General Holidays Ordinance, Cap. 149, and a day on which a tropical cyclone warning signal No. 8 or above is hoisted, or a black rainstorm warning signal or ‘Extreme

conditions after super typhoons' is in force, for any duration between 9:00 a.m. and 12:00 noon.

Government's rights and disclaimers

7. By making a submission in response to this invitation for EOI, the Proponent shall be taken to have accepted all the terms of this invitation for EOI exercise.

8. The Government reserves the right to change any of the operational arrangements and any other specifications for the Ferry Service in considering any application of Licence or in any future tender exercise therefor, or to cancel this EOI exercise and not to consider any such application or conduct any such tender exercise or issue any Licence.

9. All costs and expenses involved in the preparation and submission of the EOI in response to this invitation shall be borne solely by the Proponent.

10. All information and statistics contained in this invitation and the attached specified forms are provided to facilitate the Proponent's preparation of their submissions only. The Government does not warrant or represent (whether expressly or impliedly) as to the correctness, accuracy, completeness, reliability, timeliness or fitness for a particular purpose of any such information and statistics. The Government does not accept any liability to any person howsoever caused by the use of or reliance on any such information and statistics. The Proponent should conduct their own independent assessment of the information and statistics contained in this invitation document and seek professional advice if they deem necessary.

Personal data of the Proponent

11. The personal data of the Proponent and of any individual provided as part of the EOI submission (collectively referred to as "personal data" in this paragraph 11) will be used by the Government for the purposes of processing the EOI submission, and all other purposes necessary for or directly related to the said purposes including but not limited to the resolution of any dispute arising from the EOI submission.

12. By submission of an EOI, the Proponent acknowledges and consents and has ensured that the individuals who are the subject of personal data have acknowledged and consented that personal data provided in the EOI submission may be disclosed to other Government Bureaux and Departments, the Legislative Council, the District Councils, the Area Committees, the Rural Committees, non-governmental organisations and data access applicants under the Code on Access to Information.

13. The Proponent and the individuals who are the subject of personal data have the right of access and correction with respect to personal data as provided for in Sections 18 and 22 of and Principle 6 of Schedule 1 to the Personal Data (Privacy) Ordinance, Cap. 486.

14. Enquiries concerning the personal data collected by means of this EOI exercise, including the making of access and corrections, should be addressed to

Access to Information Officer,
Transport Department Headquarters,
10/F, South Tower, West Kowloon Government Offices
11 Hoi Ting Road
Yau Ma Tei
Kowloon

Telephone No.: 3842 5574

Intellectual property rights

15. In making a submission, the Proponent shall be deemed to have granted to the Government a licence to use, adapt and modify its expression of interest and proposals submitted and all intellectual property rights subsisting in the submissions for all purposes in respect of or in connection with this EOI exercise. The Proponent shall, if required by the Government, do all things and execute all instruments or documents for the purpose of conferring such rights on the Government.

16. Any enquiry in relation to this invitation should be made to:

Miss Mini FUNG
Senior Transport Officer / Islands 2,
Transport Operations (New Territories) Division,
Transport Department,
7/F, Mong Kok Government Offices,
Luen Wan Street, Mong Kok,
Kowloon
Telephone No.: 2399 2162
Facsimile No. : 2381 3799

Transport Department
May 2023

EOI Proposal to be Submitted by the Proponent

Indication of Interest

1. I/We*, (name of the Proponent), am/are* interested in operating the “**Discovery Bay – Peng Chau / Trappist Monastery**” licensed ferry service.
2. The indicative earliest date that I/we* may commence the aforesaid Ferry Service is: (the date of service commencement).

Signature(s) and Company Chop:

Dated _____

* delete as appropriate.

EOI Proposal to be Submitted by the Proponent

Particulars of the Proponent

(i) **Experience and Competence of the Proponent in Ferry Operations and Management**

1. Concise history and years of experience in the operation and management of ferry services (e.g. No. of years, servicing city(s)...etc.)

2. List of all ferry services operated in the past three years

<u>Period</u>	<u>Routes</u>

3. Management structure, establishment and strength of company

(Please use separate sheets if necessary)

(ii) Particulars of the Proponent

(a) Name of the Proponent :

(b) Address of Register Office:

(c) Telephone Number: _____

(d) Fax Number: _____

(e) Business Registration Certificate No.
(if applicable): _____

(f) No. of Certificate of Incorporation (if applicable): _____

(g) Names of all Directors (please state on a separate sheet, if necessary
and applicable):

The following person(s) should be contacted for clarification of any matter concerning the Proponent's submission:

<u>Name and</u> <u>Post</u>	<u>Address</u>	<u>Telephone No.</u>		<u>Fax. No.</u>
		<u>During Office</u> <u>Hours</u>	<u>After Office</u> <u>Hours</u>	
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

Minimum Service Requirements

(I) Operating days

Seven days in a week

(II) Minimum operation hours and headway

Mondays to Saturdays (except public holidays)

From Peng Chau	From Trappist Monastery	From Discovery Bay
6.30 a.m.	8.10 a.m.	6.45 a.m.
7.00 a.m.	9.30 a.m.	7.10 a.m.
7.20 a.m.	10.45 a.m.	*8.00 a.m.
7.45 a.m.	11.30 a.m.	8.45 a.m.
8.30 a.m.	12.30 p.m.	*9.20 a.m.
9.10 a.m.	2.45 p.m.	*10.30 a.m.
10.15 a.m.	⁺ 4.00 p.m.	11.40 a.m.
*11.20 a.m.	4.25 p.m.	12.40 p.m.
*12.20 p.m.	5.10 p.m.	1.20 p.m.
1:00 p.m.		*2.35 p.m.
2:20 p.m.		* ⁺ 3.50 p.m.
⁺ 3.40 p.m.		4.40 p.m.
*4.15 p.m.		5.00 p.m.
*5.00 p.m.		5.30 p.m.
5.45 p.m.		6.00 p.m.
6.15 p.m.		6.30 p.m.
6.45 p.m.		7.00 p.m.
7.45 p.m.		8.00 p.m.
8.45 p.m.		9.00 p.m.
10.00 p.m.		10.15 p.m.
		[#] 11.20 p.m.

* Via Trappist Monastery

+ Saturdays only

[#] Evening special departure to Peng Chau

Sundays & Public Holidays

From Peng Chau	From Trappist Monastery	From Discovery Bay
6.30 a.m.	8.10 a.m.	6.45 a.m.
7.00 a.m.	9.50 a.m.	7.10 a.m.
7.45 a.m.	10.25 a.m.	*8.00 a.m.
8.45 a.m.	11.30 a.m.	9.00 a.m.
9.30 a.m.	12.20 p.m.	*9.40 a.m.
*10.15 a.m.	3.00 p.m.	10.40 a.m.
11.00 a.m.	4.00 p.m.	*11.15 a.m.
*12.10 p.m.	4.25 p.m.	12.30 p.m.
1.00 p.m.	5.10 p.m.	1.20 p.m.
1.35 p.m.		1.50 p.m.
2.30 p.m.		*2.45 p.m.
3.40 p.m.		*3.50 p.m.
*4.15 p.m.		4.40 p.m.
*5.00 p.m.		5.30 p.m.
5.45 p.m.		6.00 p.m.
6.15 p.m.		6.30 p.m.
6.45 p.m.		7.00 p.m.
7.45 p.m.		8.00 p.m.
8.45 p.m.		9.00 p.m.
10.00 p.m.		10.15 p.m.
		#11.20 p.m.

* Via Trappist Monastery

Evening special departure to Peng Chau

(III) Fare

- (a) Full fare for single journey must not be more than \$7.5;
- (b) The fare for the evening special departure to Peng Chau must not be more than \$38.0;
- (c) Free service for child aged below 6;
- (d) The fare for a child aged between 6 to 11 years old for single journey must not be more than \$6.0;
- (e) The fare for conveyance of bicycle and animal (per head) for single journey must not be more than \$6.0; and
- (f) The Proponent must participate in the Public Transport Fare Subsidy Scheme and the Government Public Transport Fare Concession Scheme for the Elderly and Eligible Persons with Disabilities, and sign separate agreements with TD accordingly.

(IV) Berthing Points

- (a) Peng Chau Public Pier;
- (b) Tai Shui Hang Pier near Trappist Monastery; and
- (c) Nim Shue Wan Landing Steps at Marina Drive, Discovery Bay or any other safe and efficient berthing point nearby

As the Nim Shue Wan Landing Steps at Discovery Bay is privately owned, the Proponent shall obtain all necessary clearances and consents from the owner of the Nim Shue Wan Landing Steps or the owner's representative for using the Landing Steps concerned to operate this route.

(V) Steaming time:

Peng Chau – Discovery Bay : Not more than 10 minutes
(Journey Distance: around 2.5 km)

Peng Chau – Discovery Bay, via Trappist Monastery : Not more than 15 minutes
(Journey Distance: around 3.5 km)

(VI) Minimum carrying capacity to be provided:

The proposed vessel(s) must have a carrying capacity (excluding crew) of not less than 140.

Note: The Proponent should take into account of the operational need to have at least one spare vessel in their fleet for operation of the Ferry Service.

(VII) Basic vessels requirements:

The proposed vessel(s) meet the requirements of the Merchant Shipping (Local Vessels) Ordinance (Cap. 548) and its sub-legislations, and must be Class I vessel(s) with valid operating licence and a certificate of survey in accordance with the Merchant Shipping (Local Vessels) (Certificate and Licensing) Regulation (Cap. 548D) and the Merchant Shipping (Local Vessels) (Safety and Survey) Regulation (Cap. 548G).

The Proponent must, if so required and on such date(s) as specified by Government, at their own cost, arrange their vessels for inspection by the Government and carry out berthing trials to demonstrate that the vessels proposed to be deployed on the Ferry Service are suitable for operation and berthing safely at the berthing points.

(VIII) Vessels facilities:

The proposed vessel(s) must be equipped with the Octopus fare collection device(s) if such device(s) would not be proposed at the piers.

(IX) Customer Service

The Proponent must propose a customer service hotline, channels of receipt of complaints, enquiries and feedbacks, and working procedures for handling complaints, enquiries and feedbacks during the Licence Period.

The Proponent is encouraged to provide innovative proposals (e.g. using information and communications technology, streamlined procedures/methods) to enhance the effectiveness and efficiency of the operation of a customer service hotline, the channels of receipt of complaints, enquiries and feedbacks, and their practicability will be assessed.

(X) Open data to public

The Proponent must open up data of service information including real-time estimated time of arrivals of at least the next ferry trip, timetable and faretable in machine-readable format on the “data.gov.hk” portal within six months upon the commencement of service.

EOI Proposal to be Submitted by Proponent

A) Proposed Timetable

(a) Operative Days

(b) Berthing Points

Discovery Bay	
Trappist Monastery	Tai Shui Hang Pier near Trappist Monastery
Peng Chau Public Pier	

(c) Departure Time

(i) Mondays to Saturdays (except public holidays)

Trip No.	From Peng Chau	From Trappist Monastery	From Discovery Bay

B) Proposed Fares Table

Proponent should state fares for different types of passenger/freight and the respective ticket types. If there are different fares for weekdays and Sundays/Public Holidays, or for single journey and multiple journey, the fares should be stated separately.

Fare Type	Proposed fare
Full Fare for Adult	
Fare for the evening special departure to Peng Chau	
Concessionary fare for child aged below 6	
Concessionary fare for child aged between 6 to 11 years old	
Concessionary Fare for other groups ^(Note 1)	
Fare for Animals (per head)	
Fare for Bicycle	
Participation in Public Transport Fare Subsidy Scheme	Agreed
Participation in the Government Public Transport Fare Concession Scheme for the Elderly and Eligible Persons with Disabilities	Agreed

Note 1:

Please specify the details of the group of passengers

C) Journey Distance and Journey Time

Berthing Points	Journey Distance (km)	Journey Time (min)
_____ (Peng Chau Public Pier) to Tai Shui Hang Pier near Trappist Monastery		
Tai Shui Hang Pier near Trappist Monastery to _____ (Peng Chau Public Pier)		
Tai Shui Hang Pier near Trappist Monastery to _____ (Discovery Bay)		
_____ (Discovery Bay) to Tai Shui Hang Pier near Trappist Monastery		
_____ (Peng Chau Public Pier) to _____ (Discovery Bay)		
_____ (Discovery Bay) to _____ (Peng Chau Public Pier)		

D) Details of proposed vessel(s)

(a) Vessel allocation/ Passenger Capacity

<u>Name of vessel</u>	<u>Passenger Capacity</u>	<u>Remarks</u> (please specify for each vessel whether it will be deployed as regular or spare vessel)

(b) Details of suggested type(s) of vessel(s)

(Proponent should separately provide the details for each suggested vessel and may provide more additional information if deem necessary.)

Items	Details
1. Name of vessel	
2. Certificate of ownership	
3. Name of owner (for existing vessels)	
4. Name of prospective owners (for new vessels)	
5. Vessel class & type	
6. Material of hull	
7. Year of construction (if under construction, state expected date of delivery in HK)	
8. Will the vessel be exclusively deployed on the Service (Yes/No)*	
9. Maximum carrying capacity (a) for passengers (b) for crew	
10. Overall Length	
11. Breadth	
12. Displacement tonnage	
13. Full load draft	
14. Total number of propulsion engines, engine type and total power	
15. Estimated fuel consumption (litre) per round trip of the Service	
16. Maximum service speed (knots)	
17. Approved radar equipment	
18. Communication equipment/VHF Radio /mobile tel.	
19. Public address system (fixed or portable)	
20. Automatic identification system	

* If NO, please give details of the ferry services on which the vessel will also be deployed on a separate page.

21.	State whether the vessel is equipped with environmental friendly engine in compliance with the NO _x emission as required under Cap. 413P/Part 3/Division 3.	
22.	State whether the vessel is equipped with any energy-saving facilities and / or environmental friendly facilities. If yes, please provide details.	

The Proponent should take into account the operational need to have some spare vessels in its fleet for operation of the Ferry Service. Different capacity of vessel may be acceptable provided that the proposed total carrying capacity is capable of meeting the passenger demand.

(c) Passenger facilities

Please state if you have the following passenger facilities in each vessel(s) deployed for the Service.

Items	Availability	Details
1. Toilets	Y / N *	
2. A/C facilities	Y / N *	
3. Provision of passenger luggage storage facilities/racks	Y / N *	
4. Free Wi-Fi	Y / N *	
5. Other passenger facilities (Please specify)	Y / N *	

*Delete where not appropriate

E) Proposed Customer Service Plan

(a) Customer Service Hotline

Customer Service Hotline	Proposed Details
(a) Operating hours;	
(b) Number of telephone lines;	
(c) Manning level of the hotline;	
(d) Length of time to be taken for picking up a waiting call;	
(e) Customer service operators' proficiency in language (at least Cantonese, English and Putonghua); and	
(f) Other innovative suggestions (e.g. using information and communications technology, streamlined procedures/methods), if any.	

(b) Channels of Receipt of Complaints, Enquiries and Feedbacks

Channels of Receipt of Complaints, Enquiries and Feedbacks	Proposed Details
(a) Channels of receipt of complaints, enquiries and feedbacks from members of the public; and	
(b) Other innovative suggestions innovative suggestions (e.g. using information and communications technology, streamlined procedures/methods), if any.	

(c) Working Procedures for Handling Complaints, Enquiries and Feedbacks

Working Procedures for Handling Complaints, Enquiries and Feedbacks	Proposed Details
(a) Working procedures for investigation of complaints;	
(b) Service pledge of response time;	
(c) Analysis of feedback and follow-up action;	
(d) Record of the complaints/enquiries/feedbacks statistics including the number and type of complaints/enquiries/feedbacks; and	
(e) Other innovative suggestions (e.g. using information and communications technology, streamlined procedures/methods), if any.	

F) Plan for open data to public

Proponent should state the plan for open data to public.

Operating Data of the Ferry Route
(for information of the Proponent only)

The below data is provided according to the Transport Department's surveys conducted on a normal weekday and Sunday in February 2023.

Weekday

Direction	Total Patronage	Highest number of passengers observed per departure
Peng Chau to Discovery Bay	Around 640	Around 100
Discovery Bay to Peng Chau	Around 620	Around 100

Sunday

Direction	Total Patronage	Highest number of passengers observed per departure
Peng Chau to Discovery Bay	Around 840	Around 80
Discovery Bay to Peng Chau	Around 790	Around 90

Existing Timetable and Faretable of the Ferry Service
(for information of the Proponent only)

TIMETABLE

Mondays to Saturdays (except public holidays)

From Peng Chau	From Trappist Monastery	From Discovery Bay
6.30 a.m.	8.10 a.m.	6.45 a.m.
7.00 a.m.	9.30 a.m.	7.10 a.m.
7.20 a.m.	10.45 a.m.	*8.00 a.m.
7.45 a.m.	11.30 a.m.	8.45 a.m.
8.30 a.m.	12.30 p.m.	*9.20 a.m.
9.10 a.m.	2.45 p.m.	*10.30 a.m.
10.15 a.m.	⁺ 4.00 p.m.	11.40 a.m.
*11.20 a.m.	4.25 p.m.	12.40 p.m.
*12.20 p.m.	5.10 p.m.	1.20 p.m.
1:00 p.m.		*2.35 p.m.
2:20 p.m.		* ⁺ 3.50 p.m.
⁺ 3.40 p.m.		4.40 p.m.
*4.15 p.m.		5.00 p.m.
*5.00 p.m.		5.30 p.m.
5.45 p.m.		6.00 p.m.
6.15 p.m.		6.30 p.m.
6.45 p.m.		7.00 p.m.
7.45 p.m.		8.00 p.m.
8.45 p.m.		9.00 p.m.
10.00 p.m.		10.15 p.m.
		[#] 11.20 p.m.

* Via Trappist Monastery

+ Saturdays only

Evening special departure to Peng Chau

Sundays & Public Holidays

From Peng Chau	From Trappist Monastery	From Discovery Bay
6.30 a.m.	8.10 a.m.	6.45 a.m.
7.00 a.m.	9.50 a.m.	7.10 a.m.
7.45 a.m.	10.25 a.m.	*8.00 a.m.
8.45 a.m.	11.30 a.m.	9.00 a.m.
9.30 a.m.	12.20 p.m.	*9.40 a.m.
*10.15 a.m.	3.00 p.m.	10.40 a.m.
11.00 a.m.	4.00 p.m.	*11.15 a.m.
*12.10 p.m.	4.25 p.m.	12.30 p.m.
1.00 p.m.	5.10 p.m.	1.20 p.m.
1.35 p.m.		1.50 p.m.
2.30 p.m.		*2.45 p.m.
3.40 p.m.		*3.50 p.m.
*4.15 p.m.		4.40 p.m.
*5.00 p.m.		5.30 p.m.
5.45 p.m.		6.00 p.m.
6.15 p.m.		6.30 p.m.
6.45 p.m.		7.00 p.m.
7.45 p.m.		8.00 p.m.
8.45 p.m.		9.00 p.m.
10.00 p.m.		10.15 p.m.
		#11.20 p.m.

* Via Trappist Monastery

Evening special departure to Peng Chau

FARETABLE

	Fare for single journey
Adult full fare	\$7.5
Adult full fare for the evening special departure to Peng Chau	\$38.0
Child aged between 6 to 11	\$6.0
Child aged below 6	Free
Animal	\$6.0 per head
Bicycle	\$6.0 per bicycle

JOURNEY DISTANCE

Peng Chau – Discovery Bay : 2.5 km

Peng Chau – Discovery Bay, via Trappist Monastery : 3.5 km

Location Plan of Berthing Points

(A) Peng Chau Public Pier



(B) Tai Shui Hang Pier near Trappist Monastery



